

ALABAMA REAL ESTATE COMMISSION
ADMINISTRATIVE CODE

CHAPTER 790-X-1
GENERAL PROVISIONS

790-X-1-.11 Course Content For Continuing Education.

(1) To meet continuing education requirements, salespersons shall complete fifteen (15) clock hours each license period as set out below:

(a) Three (3) clock hours in the Commission-approved Risk Management course.

(b) Twelve (12) clock hours in Commission-approved courses.

(2) Effective October 1, 2022, to meet continuing education requirements, associate brokers and qualifying brokers shall complete fifteen (15) clock hours each license period as set out below:

(a) Three (3) clock hours in the Commission-approved Risk Management course.

(b) Three (3) clock hours in the Commission-approved Broker course.

(c) Nine (9) click hours in Commission-approved courses.

(3) The curriculum for continuing education courses offered for elective credit shall consist of subjects which are "core" real estate and which will assist the licensee in fulfilling the Commission's statutory duty of protecting the public. Some examples of acceptable subject matter are License Law, RECAD (Real Estate Consumer's Agency and Disclosure Act), real estate ethics, real estate financing, appraisal and valuation, fair housing, truth-in-lending, agency relationships, agency disclosure, liability of real estate agents, writing contracts, handling escrow funds, environmental issues, negotiating techniques, listing and buyer presentations, writing and presenting offers, showing property, sales skills, communication skills, marketing, certain financial calculator courses, computer courses which are real estate specific and how to utilize technology in the practice of real estate. Examples of unacceptable subject matter are motivational courses, personal development courses, sales meetings, in-house training and orientation courses. All course topics and content are subject to approval by the Commission.

Author: Alabama Real Estate Commission

Statutory Authority: Code of Ala. 1975, §§34-27-6; 34-27-8; 34-27-35.

History: Filed August 27, 1986. Ed Note: Former Rule No 790-X-1-.09 entitled "Instructor Qualifications" was amended and moved to become Rule No 790-X-1-.07. **Amended:** Filed May 17, 1988; August 15, 1988; January 31, 1989; January 30, 1990; September 13, 1990. **Emergency rule** filed October 1, 1990. **Amended:** Filed December 6, 1990; October 22, 1991; December 9, 1992. **Amended:** Filed August 25, 1993; effective September 29, 1993. **Amended:** Filed January 18, 1994; effective February 22, 1994. **Amended:** Filed July 21, 1994; effective August 25, 1994. **Amended:** Filed August 23, 1996; effective September 27, 1996. **Amended:** Filed August 3, 1998; effective September 7, 1998. **Amended:** Filed July 26, 1999; effective August 30, 1999. **Amended:** Filed August 29, 2000; effective October 3, 2000 (Ed. Note: Former Rule 790-X-1-.09 was moved in its entirety to become 790-X-1-.11, as per this certification). **Amended:** Filed September 18, 2001; effective October 23, 2001. **Amended:** Filed November 25, 2003; effective December 30, 2003. **Amended:** Filed August 10, 2004; effective September 14, 2004. **Amended:** Filed July 11, 2008; effective August 15, 2008. **Amended:** Filed August 27, 2009; effective October 1, 2009. **Amended:** Filed May 31, 2012; effective July 5, 2012. **Amended:** Filed August 17, 2016; effective October 1, 2016. **Amended:** Published August 31, 2020; effective October 15, 2020. **Amended:** Published May 31, 2022; effective July 15, 2022.